**1. COURSE TITLE\*:** Business Law II – The Formation and Regulation of Business

**2. CATALOG – PREFIX/COURSE NUMBER/COURSE SECTION**\*: BADM 2252

**3. PREREQUISITES\*:** None **COREQUISITE(S)\*:** None

**4.** **COURSE TIME/LOCATION/MODALITY: (*Course Syllabus – Individual Instructor Specific*)**

**5.** **CREDIT HOURS\*:** 3 **LECTURE HOURS\*:** 3

**LABORATORY HOURS\*:** 0 **OBSERVATION HOURS\*:** 0

**6. FACULTY CONTACT INFORMATION: *(Course Syllabus – Individual Instructor Specific)***

Name & at least 2 methods of contact

**7. COURSE DESCRIPTION\*:**

This course is an introduction to the numerous legal topics including contracts, agreements, contractual capacity, and consideration, form of contract, third persons, and genuineness of assent, legality, discharge and breach of contract. This course also covers sales and leases, negotiability, bank/customer relations, secured transactions and bankruptcy.

**8. LEARNING OUTCOMES\*:**

At the completion of this course the student should be able to:

1. Know the basic concepts of contracts
2. Know the classifications of contracts
3. Understand the formation of contracts
4. Be aware of contractual issues
5. Understand offer & acceptance
6. Understand capacity
7. Interpretation of contracts
8. Know the rights and obligations of third parties
9. Know how a contract is discharged
10. Understand a breach of contract and remedies
11. Be able to form a sales contract
12. Understand title and risk of loss
13. Understand performance and remedies
14. Be familiar with warranties and product liability
15. Understand negotiability
16. Be familiar with holder in due course
17. Liability and discharge in negotiability
18. Understand electronic funds transfers
19. Be aware of bank-customer relations
20. Understand secured transactions
21. Understand attachment, perfection, priorities and enforcement
22. Be aware of credit transactions
23. Be familiar with bankruptcy
24. Understand the different types of Insurance

**9. ADOPTED TEXT(S)\*:**

ANDERSON’S BUSINESS LAW and the Legal Environment

Comprehensive Volume 24th edition

Cengage Learning

Twomey, Jennings, Greene

ISBN: 978-0-357-70000-6 Cengage Unlimited Inclusive Access eBook

ISBN for students who do NOT want Inclusive Access: 978-0-357-53581-3

**10. OTHER REQUIRED MATERIALS: (SEE APPENDIX C FOR TECHNOLOGY REQUEST FORM.)\*\***

Research of articles as assigned by instructor.

**11. GRADING SCALE\*\*\*:**

Grading will follow the policy in the catalog. The scale is as follows:

A = 90 – 100

B = 80 – 89

C = 70 – 79

D = 60 – 69

F = 0 – 59

**12. GRADING PROCEDURES OR ASSESSMENTS: (*Course Syllabus – Individual Instructor Specific)***

**Example:**

**Points %**

Exams 700 70%

Projects 200 20%

Attendance 50 5%

Participation 50 5%

Total 1,000 100%

**13. COURSE METHODOLOGY: *(Course Syllabus – Individual Instructor Specific)***

Classes will consist of lectures, class discussions, simulations, projects, videos, outside assignments and supplemental materials. Interactive class discussion is encouraged and staying current on reading assignments necessary to be able to actively participate in class discussions.

**14. COURSE OUTLINE: *(Course Syllabus – Individual Instructor Specific)***

**Suggested Course Outline learning Outcomes**

**Covered**

Week 1 Nature and Classes of Contracts: Contracting on the

Internet 1, 2

Week 2 Formation of Contracts: Offer and Acceptance 3, 4, 5

Capacity and Genuine Assent 4, 6

Week 3 Consideration 4

Legality and Public Policy 4

Week 4 Writing, Electronic Forms, and Interpretation of Contracts 4, 7

Week 5 Third Persons and Contracts 8

Week 6 Discharge of Contracts 9

Breach of Contract and Remedies 10, 13

Week 7 Personal Property and Bailments 12

Legal Aspects of Supply Chain Management 12

Week 8 Nature and Form of Sales 11

**MID-TERM**

Week 9 Title and Risk of Loss 12

Week 10 Product Liability: Warranties and Torts 14

Obligations and Performance 13

Week 11 Remedies for Breach of Sales Contracts 10, 13

Week 12 Negotiable Instruments: Types, Parties, Transfer, and Liability 15, 16, 17

Checks, Banks, and Funds Transfers 18, 19

Week 13 Nature of the Debtor-Creditor Relationship 19

Week 14 Consumer Protection 22

Secured Transactions in Personal Property 20, 21

Week 15 Bankruptcy 23

Insurance 24

Week 16 **FINAL**

**15. SPECIFIC MANAGEMENT REQUIREMENTS\*\*\*:**

**Student’s Responsibility:** Read the Textbook, Read the Chapter Learning Objectives, Read the Chapter Summary, Attend Class, Be prepared to Participate in class, Display Sincere Adult Behavior, Complete the Project and EXAMS by the Due Dates, No Tobacco, No using Cell Phones. **No Plagiarism!**

**Instructor’s Responsibility:** It is the responsibility of the instructor to enhance and expand the meaning and application of the subject matter covered in the course. The instructor will not normally review the assigned text. The instructor will provide grades in a timely manner and make arrangements to be available for assistance as needed.

**16.** **FERPA\*:** Students need to understand that their work may be seen by others. Others may see your work when being distributed, during group project work, or if it is chosen for demonstration purposes. Students also need to know that there is a strong possibility that your work may be submitted to other entities for the purpose of plagiarism checks.

1. **ACCOMMODATIONS: \***

Students requesting accommodations may contact Ryan Hall, Accessibility Coordinator at rhall21@sscc.edu or 937-393-3431, X 2604.

Students seeking a religious accommodation for absences permitted under Ohio’s Testing Your Faith Act must provide the instructor and the Academic Affairs office with written notice of the specific dates for which the student requires an accommodation and must do so no later than fourteen (14) days after the first day of instruction or fourteen (14) days before the dates of absence, whichever comes first. For more information about Religious Accommodations, contact Ryan Hall, Accessibility Coordinator at [rhall21@sscc.edu](mailto:rhall21@sscc.edu) or 937-393-3431 X 2604.

**18**. **OTHER INFORMATION\*\*\*:**

**SYLLABUS TEMPLATE KEY**

**\*** Item cannot be altered from that which is included in the master syllabus approved by the Curriculum Committee.

**\*\*** Any alteration or addition must be approved by the Curriculum Committee

**\*\*\*** Item should begin with language as approved in the master syllabus but may be added to at the discretion of the faculty member.

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